

CPE

Account Types

Date:

Billing Type

Comments

9024-A

Standard

EST 9024-A, 60's

Local/Political Candidate Agency BRD

Contract #	4595261	Date Entered	10/29/20
Schedule Dates	10/30/20-11/03/20	Last Modified	10/29/20
Advertiser	Friends Of Mark Warner-Senate-D (31789)	Entered By	Mark Afshar
Agency	Greer Margolis Mitchell, Burns & Associates-Washi	CO-OP	No
Product	POLITICAL CANDIDATE (ns) (1186)	External #	
Brand	Est 9024-A (1462406)	Demo	
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Annual Member
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name	Furman, Mike	Commission %	15.00
Phone/Fax		Commission	\$8,250.00
CPE	9024-A	Net Total	\$46,750.00

Sales Tax

Date:

Comments:

Washington (WJLA		
By Broadcast Month	Spots 5	<u>Rate</u>
Nov. 2020	42	\$55,000.00
Grand Total:	42	\$55,000.00

nal Line / SPOT	10/30/20-10/30/20 11/02/20-11/03/20 11/02/20-11/03/20	3 3	1:00	5A- News-Good Morning Washington at 5a 5A- News-Good Morning Washington at 5a		1	1		1			1	\$200.00	\$200.00	Washington (WJLA)		10/29/20
nal Line / SPOT		3				1	1										
,	11/02/20-11/03/20	3					-					2	\$200.00	\$400.00	Washington (WJLA)		10/29/20
III / CDOT			1:00	5:58:15A- News-Good Morning Washington at 6a		1	1					2	\$550.00	\$1,100.00	Washington (WJLA)		10/29/20
nal Line / SPOT	10/30/20-10/30/20	3	1:00	5:58:15A- News-Good Morning Washington at 6a					1			1	\$550.00	\$550.00	Washington (WJLA)		10/29/20
nal Line / SPOT	10/30/20-10/30/20	1	1:00	9A- Live with Kelly					1			1	\$600.00	\$600.00	Washington (WJLA)		10/29/20
nal Line / SPOT	11/02/20-11/03/20	1	1:00	9A- Live with Kelly		1	1					2	\$600.00	\$1,200.00	Washington (WJLA)		10/29/20
nal Line / SPOT	11/02/20-11/03/20	3	1:00	10A- Rachael Ray		1	1					2	\$250.00	\$500.00	Washington (WJLA)		10/29/20
nal Line / SPOT	10/30/20-10/30/20	3	1:00	10A- Rachael Ray					1			1	\$250.00	\$250.00	Washington (WJLA)		10/29/20
nal Line / SPOT	10/30/20-10/30/20	2	1:00	11:59:56A- News-ABC 7 News at Noon					1			1	\$350.00	\$350.00	Washington (WJLA)		10/29/20
nal Line / SPOT	11/02/20-11/02/20	2	1:00	11:59:56A- News-ABC 7 News at Noon		1						1	\$350.00	\$350.00	Washington (WJLA)		10/29/20
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nal nal nal	Line / SPOT Line / SPOT Line / SPOT Line / SPOT	Line / SPOT 11/02/20-11/03/20 Line / SPOT 11/02/20-11/03/20 Line / SPOT 10/30/20-10/30/20 Line / SPOT 10/30/20-10/30/20	Line / SPOT 11/02/20-11/03/20 1 Line / SPOT 11/02/20-11/03/20 3 Line / SPOT 10/30/20-10/30/20 3 Line / SPOT 10/30/20-10/30/20 2	Line / SPOT 11/02/20-11/03/20 1 1:00 Line / SPOT 11/02/20-11/03/20 3 1:00 Line / SPOT 10/30/20-10/30/20 3 1:00 Line / SPOT 10/30/20-10/30/20 2 1:00	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly Line / SPOT 11/02/20-11/03/20 1 1:00 9A- Live with Kelly Line / SPOT 11/02/20-11/03/20 3 1:00 10A- Rachael Ray Line / SPOT 10/30/20-10/30/20 3 1:00 10A- Rachael Ray Line / SPOT 10/30/20-10/30/20 2 1:00 11:59:56A- News-ABC 7 News at Noon Line / SPOT 11/02/20-11/02/20 2 1:00 11:59:56A- News-ABC 7 News at Noon	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly Line / SPOT 11/02/20-11/03/20 1 1:00 9A- Live with Kelly Line / SPOT 11/02/20-11/03/20 3 1:00 10A- Rachael Ray Line / SPOT 10/30/20-10/30/20 3 1:00 10A- Rachael Ray Line / SPOT 10/30/20-10/30/20 2 1:00 11:59:56A- News-ABC 7 News at Noon Line / SPOT 11/02/20-11/02/20 2 1:00 11:59:56A- News-ABC 7 News at Noon	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly Line / SPOT 11/02/20-11/03/20 1 1:00 9A- Live with Kelly 1 Line / SPOT 11/02/20-11/03/20 3 1:00 10A- Rachael Ray 1 Line / SPOT 10/30/20-10/30/20 3 1:00 10A- Rachael Ray 1 Line / SPOT 10/30/20-10/30/20 2 1:00 11:59:56A- News-ABC 7 News at Noon 1 Line / SPOT 11/02/20-11/02/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News at Noon 1	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly 1 1 Line / SPOT 11/02/20-11/03/20 1 1:00 9A- Live with Kelly 1 1 Line / SPOT 11/02/20-11/03/20 3 1:00 10A- Rachael Ray 1 1 Line / SPOT 10/30/20-10/30/20 3 1:00 10A- Rachael Ray 1 1 Line / SPOT 10/30/20-10/30/20 2 1:00 11:59:56A- News-ABC 7 News at Noon 1 1 Line / SPOT 11/02/20-11/02/20 2 1:00 11:59:56A- News-ABC 7 News at Noon 1 1	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly 1 1 Line / SPOT 11/02/20-11/03/20 1 1:00 9A- Live with Kelly 1 1 1 Line / SPOT 11/02/20-11/03/20 3 1:00 10A- Rachael Ray 1 1 1 Line / SPOT 10/30/20-10/30/20 3 1:00 10A- Rachael Ray 1 1 Line / SPOT 10/30/20-10/30/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News at Noon 1 1 Line / SPOT 11/02/20-11/02/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News at Noon 1 1	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly 1 1 Line / SPOT 11/02/20-11/03/20 1 1:00 9A- Live with Kelly 1 1 1 Line / SPOT 11/02/20-11/03/20 3 1:00 10A- Rachael Ray 1 1 1 Line / SPOT 10/30/20-10/30/20 3 1:00 10A- Rachael Ray 1 1 Line / SPOT 10/30/20-10/30/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News at Noon 1 1 Line / SPOT 11/02/20-11/02/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News at Noon 1 1	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly 1 Line / SPOT 11/02/20-11/03/20 1 1:00 9A- Live with Kelly 1 1 Line / SPOT 11/02/20-11/03/20 3 1:00 10A- Rachael Ray 1 1 Line / SPOT 10/30/20-10/30/20 3 1:00 10A- Rachael Ray 1 1 Line / SPOT 10/30/20-10/30/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News-ABC 7 News at Noon 1 1 Line / SPOT 11/02/20-11/02/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News-ABC 7 News at Noon 1 1	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly 1 1 Line / SPOT 11/02/20-11/03/20 1 1:00 9A- Live with Kelly 1 1 1 Line / SPOT 11/02/20-11/03/20 3 1:00 10A- Rachael Ray 1 1 1 Line / SPOT 10/30/20-10/30/20 3 1:00 10A- Rachael Ray 1 1 Line / SPOT 10/30/20-10/30/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News at Noon 1 1 Line / SPOT 11/02/20-11/02/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News at Noon 1 1	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly 1 1 1 Line / SPOT 11/02/20-11/03/20 1 1:00 9A- Live with Kelly 1 1 2 Line / SPOT 11/02/20-11/03/20 3 1:00 10A- Rachael Ray 1 1 2 Line / SPOT 10/30/20-10/30/20 3 1:00 10A- Rachael Ray 1 1 1 Line / SPOT 10/30/20-10/30/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News at Noon 1 1 1 Line / SPOT 11/02/20-11/02/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News at Noon 1 1 1	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly 1 1 1 \$600.00 Line / SPOT 11/02/20-11/03/20 1 1:00 9A- Live with Kelly 1 1 2 \$600.00 Line / SPOT 11/02/20-11/03/20 3 1:00 10A- Rachael Ray 1 1 2 \$250.00 Line / SPOT 10/30/20-10/30/20 3 1:00 10A- Rachael Ray 1 1 1 \$250.00 Line / SPOT 10/30/20-10/30/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News-ABC 7 News at Noon 1 1 1 \$350.00 Line / SPOT 11/02/20-11/02/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News-ABC 7 News at Noon 1 1 \$350.00	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly 1 1 1 \$600.00 \$600.00 Line / SPOT 11/02/20-11/03/20 1 1:00 9A- Live with Kelly 1 1 2 \$600.00 \$1,200.00 Line / SPOT 11/02/20-11/03/20 3 1:00 10A- Rachael Ray 1 1 2 \$250.00 \$500.00 Line / SPOT 10/30/20-10/30/20 3 1:00 10A- Rachael Ray 1 1 \$250.00 \$250.00 Line / SPOT 10/30/20-10/30/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 1 1 \$350.00 \$350.00 Line / SPOT 11/02/20-11/02/20 2 1:00 11:59:56A- News-ABC 7 1 1 \$350.00 \$350.00	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly 1 1 \$600.00 \$600.00 Washington (WJLA) Line / SPOT 11/02/20-11/03/20 1 1:00 9A- Live with Kelly 1 1 2 \$600.00 \$1,200.00 Washington (WJLA) Line / SPOT 11/02/20-11/03/20 3 1:00 10A- Rachael Ray 1 1 2 \$250.00 \$500.00 Washington (WJLA) Line / SPOT 10/30/20-10/30/20 3 1:00 10A- Rachael Ray 1 1 1 \$250.00 \$500.00 Washington (WJLA) Line / SPOT 10/30/20-10/30/20 2 1:00 11:59:56A- News-ABC 7 News-ABC 7 News-ABC 7 News-ABC 7 News at Noon 1 1 \$350.00 \$350.00 Washington (WJLA) Line / SPOT 11/02/20-11/02/20 2 1:00 11:59:56A- News-ABC 7	Line / SPOT 10/30/20-10/30/20 1 1:00 9A- Live with Kelly 1 1 1 \$600.00 \$600.00 \$850.00

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 12:31 PM on Thursday, October 29 2020



WJLA 1100 Wilson Blvd. 6th Floor Arlington, VA 22209

Greer Margolis Mitchell, Burns & Associates-Washington 3050 K St NW Suite 100 Washington, DC 20007

4595261 Contract

Schedule Dates 10/30/20-11/03/20 Advertiser Friends Of Mark Warner-Senate-D (31789)

Agency Greer Margolis Mitchell, Burns & Associates-Washi CO-OP Product POLITICAL CANDIDATE (ns) (1186)

Brand Est 9024-A (1462406) Salesperson

HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) Sales Office WJLA/GJLA/EJLA

Furman, Mike **Buyer Name** Phone/Fax CPE 9024-A

Account Types Local/Political Candidate Agency BRD

Billing Type Standard Comments EST 9024-A, 60's

Washington (WJLA) 10/29/20

Date Entered

Last Modified

Entered By

External #

Order Type

Package Deal

Commission %

Commission

Net Total

Sales Tax

10/29/20

No

15.00

\$8,250.00

\$46,750.00

Mark Afshar

Annual Member

By Broadcast Month Spots <u>Rate</u> Nov. 2020 42 \$55,000.00 Grand Total: 42 \$55,000.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	a Si	u Sp	ots	Rate	Total	Station	Comments	Entered
11.0	Normal Line / SPOT	11/02/20-11/03/20	2	1:00	12:57:56P- ABC-GMA3: What You Need to Know		1	1						2	\$600.00	\$1,200.00	Washington (WJLA)		10/29/20
12.0	Normal Line / SPOT	10/30/20-10/30/20	2	1:00	12:57:56P- ABC-GMA3: What You Need to Know						1			1	\$600.00	\$600.00	Washington (WJLA)		10/29/20
13.0	Normal Line / SPOT	11/02/20-11/02/20	3	1:00	3P- 3:30P (EST)		1							1	\$400.00	\$400.00	Washington (WJLA)		10/29/20
14.0	Normal Line / SPOT	10/30/20-10/30/20	3	1:00	3P- 3:30P (EST)						1			1	\$400.00	\$400.00	Washington (WJLA)		10/29/20
15.0	Normal Line / SPOT	11/02/20-11/02/20	3	1:00	3:59:27P- News-ABC 7 News at 4p		1							1	\$350.00	\$350.00	Washington (WJLA)		10/29/20
16.0	Normal Line / SPOT	10/30/20-10/30/20	3	1:00	3:59:27P- News-ABC 7 News at 4p						1			1	\$350.00	\$350.00	Washington (WJLA)		10/29/20
17.0	Normal Line / SPOT	10/30/20-10/30/20	2	1:00	4:59:30P- News-ABC 7 News at 5p						1			1	\$550.00	\$550.00	Washington (WJLA)		10/29/20
18.0	Normal Line / SPOT	11/02/20-11/02/20	2	1:00	4:59:30P- News-ABC 7 News at 5p		1							1	\$550.00	\$550.00	Washington (WJLA)		10/29/20
19.0	Normal Line / SPOT	11/02/20-11/02/20	2	1:00	5:59:26P- News-ABC 7 News at 6p		1							1	\$1,000.00	\$1,000.00	Washington (WJLA)		10/29/20
20.0	Normal Line / SPOT	10/30/20-10/30/20	2	1:00	5:59:26P- News-ABC 7 News at 6p						1			1	\$1,000.00	\$1,000.00	Washington (WJLA)		10/29/20
		1			CON	FIF	RM	ΑT	10	N C	100	lΤ	RA	СТ				1	
Accepted	-Agency/Advertiser:			Date:	Accepted-St	ation:									Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WJLA 1100 Wilson Blvd. 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

Greer Margolis Mitchell, Burns & Associates-Washington 3050 K St NW Suite 100 Washington, DC 20007

4595261 Contract # **Schedule Dates**

10/30/20-11/03/20 Advertiser Friends Of Mark Warner-Senate-D (31789)

Agency Greer Margolis Mitchell, Burns & Associates-Washi CO-OP Product POLITICAL CANDIDATE (ns) (1186)

Brand Est 9024-A (1462406)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) Sales Office WJLA/GJLA/EJLA

Furman, Mike **Buyer Name** Phone/Fax CPE 9024-A

Account Types Local/Political Candidate Agency BRD

Billing Type Standard Comments EST 9024-A, 60's

Washington (WJLA) 10/29/20

Date Entered

Last Modified

Entered By

External #

Order Type

Package Deal

Commission %

Commission

Net Total

Sales Tax

10/29/20

No

15.00

\$8,250.00

\$46,750.00

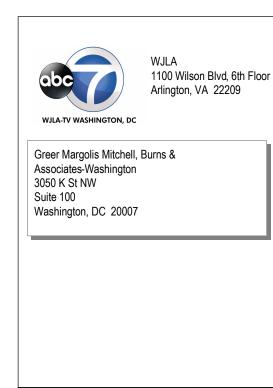
Mark Afshar

Annual Member

By Broadcast Month Spots <u>Rate</u> Nov. 2020 42 \$55,000.00 Grand Total: 42 \$55,000.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th F	r Sa	a Su	Spots	Rate	Total	Station	Comments	Entered
21.0	Normal Line / SPOT	10/30/20-10/30/20	3	1:00	6:58:46P- Wheel Of Fortune						1		1	\$3,500.00	\$3,500.00	Washington (WJLA)		10/29/20
22.0	Normal Line / SPOT	11/02/20-11/02/20	3	1:00	6:58:46P- Wheel Of Fortune		1						1	\$3,500.00	\$3,500.00	Washington (WJLA)		10/29/20
23.0	Normal Line / SPOT	11/02/20-11/02/20	3	1:00	11:00:26P- News-ABC 7 News at 11p		1						1	\$600.00	\$600.00	Washington (WJLA)		10/29/20
24.0	Normal Line / SPOT	10/30/20-10/30/20	3	1:00	11:00:26P- News-ABC 7 News at 11p					:	1		1	\$600.00	\$600.00	Washington (WJLA)		10/29/20
25.0	Normal Line / SPOT	10/30/20-10/30/20	3	1:00	11:35P- ABC-Jimmy Kimmel						1		1	\$600.00	\$600.00	Washington (WJLA)		10/29/20
26.0	Normal Line / SPOT	11/02/20-11/02/20	3	1:00	11:35P- ABC-Jimmy Kimmel		1						1	\$600.00	\$600.00	Washington (WJLA)		10/29/20
27.0	Normal Line / SPOT	11/02/20-11/02/20	3	1:00	8P- 9P (EST)		1						1	\$4,000.00	\$4,000.00	Washington (WJLA)		10/29/20
28.0	Normal Line / SPOT	11/02/20-11/02/20	3	1:00	9P- 10P (EST)		1						1	\$4,000.00	\$4,000.00	Washington (WJLA)		10/29/20
29.0	Normal Line / SPOT	11/02/20-11/02/20	3	1:00	10P- ABC-The Good Doctor (Monday)		1						1	\$3,000.00	\$3,000.00	Washington (WJLA)		10/29/20
30.0	Normal Line / SPOT	10/30/20-10/30/20	3	1:00	7:57:56P- ABC-Shark Tank (Friday)					:	1		1	\$3,000.00	\$3,000.00	Washington (WJLA)		10/29/20
31.0	Normal Line / SPOT	10/30/20-10/30/20	3	1:00	9P- ABC-20/20 (Friday)						2		2	\$4,000.00	\$8,000.00	Washington (WJLA)		10/29/20
		•			CON	FIF	RMA	AΤΙ	10	V C	10	I TF	RAC	T			<u>'</u>	"
ccepted-	Agency/Advertiser:			Date:	Accepted-Sta	ation:								Date:	Comments:			

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Schedule Dates	10/30/20-11/03/20	Last Modified	10/29/20
Advertiser	Friends Of Mark Warner-Senate-D (31789)	Entered By	Mark Afshar
Agency	Greer Margolis Mitchell, Burns & Associates-Washi	CO-OP	No
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Brand	Est 9024-A (1462406)	Demo	
Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Annual Member
Sales Office	WJLA/GJLA/EJLA	Package Deal	
Buyer Name	Furman,Mike	Commission %	15.00
Phone/Fax	1	Commission	\$8,250.00
СРЕ	9024-A	Net Total	\$46,750.00

Local/Political Candidate Agency BRD

Standard

EST 9024-A, 60's

Sales Tax

Washington (WJLA		
By Broadcast Month	Spots	Rate
Nov. 2020	42	\$55,000.00
Grand Total:	42	\$55,000.00
		, ,

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We -	Th Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
32.0	Normal Line / SPOT	10/31/20-10/31/20	1		8A- News-Good Morning Washington at 8A						1	1	\$300.00	\$300.00	Washington (WJLA)		10/29/20
33.0	Normal Line / SPOT	10/31/20-10/31/20	1		7A- ABC-Good Morning America Saturday						1	1	\$400.00	\$400.00	Washington (WJLA)		10/29/20
34.0	Normal Line / SPOT	10/31/20-10/31/20	3		11:59A- Sports-ABC College Football Early						1	1	\$3,000.00	\$3,000.00	Washington (WJLA)		10/29/20
35.0	Normal Line / SPOT	10/31/20-10/31/20	3		3:30P- Sports-ABC College Football Late						1	1	\$3,000.00	\$3,000.00	Washington (WJLA)		10/29/20
36.0	Normal Line / SPOT	10/31/20-10/31/20	3		7:30P- Sports-ABC College Football Prime						1	1	\$5,000.00	\$5,000.00	Washington (WJLA)		10/29/20
					CON	FIF	RM	ATI	0N	1 C	ONTF	RAC	Т				
Accepted	Agency/Advertiser:	Accepted-St	Accepted-Station: Date: Comments:														

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Account Types

Billing Type

Comments

B/E Bookend P/B Piggy Back

Printed At: 12:30 PM on Thursday, October 29 2020